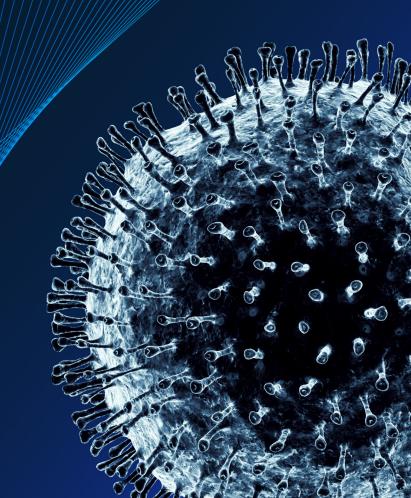
McKinsey & Company

COVID-19 Diagnostic Technology Fact Pack

May 15, 2020

DOCUMENT INTENDED TO PROVIDE INSIGHT BASED ON CURRENTLY AVAILABLE INFORMATION FOR CONSIDERATION AND NOT SPECIFIC ADVICE.



COVID-19 is, first and foremost, a humanitarian challenge

Thousands of health professionals are heroically battling the virus, putting their own lives at risk. Governments and industry are working together to understand and address the challenge, support victims and their families and communities, and search for treatments and a vaccine.

Solving the humanitarian challenge is the top priority

Globally, much remains to be done to prepare, respond, and recover, from protecting at-risk populations to supporting affected communities to developing a vaccine. To address this crisis, responses must be informed by evidence and based on partnership among various stakeholders and sectors, including but not limited to the medical product industry and regulatory and compliance agencies.

Disclaimer

CURRENT AS OF MAY 15, 2020

These materials are preliminary, non-exhaustive, and are being made available on a non-exclusive basis solely for information purposes in response to the urgent need for measures to address the COVID-19 crisis. They reflect general insight and may present potential options for consideration based on currently available information, which is inherently uncertain and subject to change, but do not contain all of the information needed to determine a future course of action. The insights and concepts included in these materials have not been validated or independently verified. References to specific products or organizations are solely for illustration and do not constitute any endorsement or recommendation.

These materials do not constitute, and should not be interpreted as, policy, accounting, legal, medical, tax or other regulated advice, or a recommendation for any specific course of action. These materials are not a guarantee of results and cannot be relied upon. Future results may differ materially from any statements of expectation, forecasts, or projections. Particularly in light of rapidly evolving conditions, these materials are provided "as is" without any representation or warranty, and all liability is expressly disclaimed for any loss or damage of any kind. The recipient is solely responsible for all of its decisions, use of these materials, and compliance with applicable laws, rules and regulations. Consider seeking advice of legal and other relevant certified/licensed experts prior to taking any specific steps.

Scope of this document

CURRENT AS OF MAY 15, 2020





Fact pack on the current supply landscape of COVID-19 tests

Comprehensive list of all COVID-19 testing options

High-level summary of the various technologies currently being deployed for COVID-19 testing

Recommendations on how to expand COVID-19 testing

Summary of high-level levers to consider to increase supply of testing materials Comprehensive supplier list

Endorsement of testing technologies or suppliers

Broadly, COVID-19 can be screened or diagnosed via 3 techniques

CURRENT AS OF MAY 15, 2020

Focus of this document

Techniques	Molecular assays	Immunoa	Immunoassays	
Testing for	Viral RNA	Viral protein (antigen)	IgG/IgM (antibodies) from immune response	Mix of symptom, CT scan, and blood test
Detection window	Can be as soon as infection starts, but viral load decreases after 20 days		Concentration peaks a few days after infection for IgM, a few weeks for IgG	Typically, two weeks after infection
Common sample type	Nose or throat swab Sputum specimen	Nose or throat swab Sputum specimen	Blood/plasma	Blood
Key considerations	Gold standard for diagnostic testing	Rapid screening for recent or active infection given fast turnaround and low cost		63% of patients with COVID-19 also saw lymphopenia and 55% with dyspnea ¹

^{1.} Huang C, et al. Lancet (2020)

There are multiple types of COVID-19 tests commercialized or under development

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Commercialized, with deep dives to follow Under development

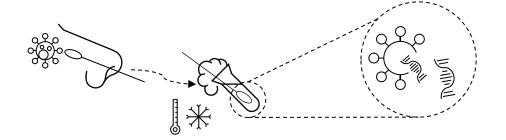
Test type	Technology	Test location ¹	Description	Typical sample collection method	Typical turnaround time	
Molecular assay tests Detection of viral genetic materials, ie, RNA	1 RT-PCR: reverse transcription polymerase chain reaction 2 Isothermal amplification	Lab-based 1b Near POC / POC Near POC / POC	Typically consists of three steps: Sample preparation and extraction of virus RNA Synthesis of complementary DNA (cDNA) via reverse transcription Amplification of cDNA and attachment of probe, causing fluorescence if virus is detected Viral RNA is amplified isothermally and identified visually via enhanced fluorescence; the reaction can be performed with a	Nasopharyngeal (NP) and Oropharyngeal (OP) swab specimens Sputum collection cups	< 1h ~15 mins	
	CRISPR	Near POC / POC	relatively fast turnaround Uses CRISPR protein to detect viral RNA presence after isothermal amplification	•	< 1h	
Immunoassay tests Detection of antigens or antibodies	3 Labeled immuno- assays	Lab-based 3b	Uses antigen-antibody interaction to capture and visualize the substance of interest (antibody or antigen) Labels can then either be fluorescent (ELISA, enzyme-linked immunosorbent assay) or chemiluminescent (chemiluminescence immunoassay)	Blood sample (antibody) NP/OP swab (antigen) ² Blood (antibody) NP/OP swab (antigen)	Hours	
	4 Lateral flow immuno-chromatographic	POC / self-administered	Some tests may use lateral flow strips for visualization in addition to other equipment Antibody: antigen coated on a membrane within a test stick/paper is used to detect the COVID-19 antibody. Nanoparticles then bind to antibodies to provide a positive or negative indication	Blood Serum/plasma sample	~15 mins	
	assays ized lab that requires skilled technician; POC: point of care, cable, specialized equipment; self-administered: no need for sp		Antigen: similar principle, targeting viral proteins from COVID-19 n be done in a convenient location with less-trained	NP/OP swab	~ 13 IIIIIS	

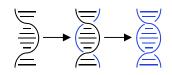
^{2.} Some antigen tests could use blood samples

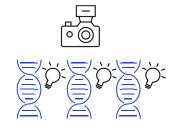
1a: Lab-based RT-PCR testing: The testing process consists of 4 key steps

CURRENT AS OF MAY 15, 2020

Illustration of the process







Tyn	ical	steps
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Sample collection and transportation

Sample preparation and RNA extraction

RNA reverse transcription

cDNA amplification and readout

Description

Upper respiratory tract specimens are collected as nasopharyngeal and/or oropharyngeal swabs, stored in collection tubes with viral transport medium and sealed in biohazardous bags to be safely transported under refrigerated condition for further analysis

In some cases, other sample collection methods such as sputum specimens are also used

Upon arrival at the lab, sample preparation is performed on the collected specimen by lysing the virus and extracting/ purifying RNA within Purified RNA is then reverse transcribed into cDNA with the help of reverse transcriptase; this step can sometimes be combined with amplification as a one-step reaction cDNA is then amplified through PCR (requiring thermal cycling), using primers designed to target sequences specific to SARS-COV-2

Probes tagged with fluorescent labels will illuminate upon embedding into the amplified cDNA region and will signify the presence of viral RNA

Common performance questions (not exhaustive)

Was the sample collection technique or procedure properly followed to avoid false negatives?

Were the laboratory hygiene best practices followed so as to avoid false positives from contamination? Were the procedures adhered to maintain test accuracy and avoid potential cross-contamination (especially for the open systems)?

1a: Lab-based RT-PCR testing: Related supplies for each step

Journey, Supplies, Manufacturers

CURRENT AS OF MAY 15, 2020

Used to illustrate supplies shared across steps

Non-exhaustive—for more detailed lists , please contact us by filling out this online request form









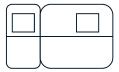
		—	/ = \	
Steps	Sample collection and transportation	Sample preparation and RNA extraction	RNA reverse transcription	cDNA amplification and readout
Equipment		RNA extraction system	Real-time PCR system	
(automated)		Integrated lab automation system, of	combining both nucleic acid purification	and RT-PCR
Equipment (manual)		Micro-pipettors Vortex mixer	Microplate shaker Incubator	Microcentrifuge
Key consumables / materials / reagents Swab kits, or as the followindividual components: Swabs Viral transport medium Collection tubes Biohazardous bag	Swabs Viral transport medium Collection tubes	RNA isolation kit (Proteinase K, buffer, either with beads or spin column)	Primer and probe kit RT-PCR reagent kit or master mix reference dye, DNA polymerase, r Human specimen control (HSC) (c EUA positive control (obtained from	everse transcriptase, etc) obtained from IRR1)
	Bioliazai dous bag	Multi-well plates (ie, 96 wells) and adhesive film Nuclease-free water Surface decontaminants	RNase-free microfuge tubes Reagent reservoirs	Ethanol Filtered pipette tips

^{1.} IRR: International Reagent Resource https://www.internationalreagentresource.org/About/IRR.aspx

1a: Lab-based RT-PCR testing: Broadly, there are two categories of testing supplies

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Deep dive to follow



Type of supplies

Description



Integrated systems provide end-to-end solutions covering all steps in RT-PCR tests, with specialized consumables



Primers and probes that can be matched with enzymes

Primers/probes and enzymes can be sourced separately and then used together for testing Examples of primers and probes:

Biosearch Technologies (2019-nCoV CDC Probe and Primer Kit for SARS-CoV-2) IDT (2019-nCoV Kit)

Examples of enzymes:

Thermo Fisher (TaqPath 1-Step RT-qPCR Master Mix, CG)

1a: Lab-based RT-PCR testing: Examples of COVID-19 test kits currently available

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Non-exhaustive—for more detailed lists , please contact us by filling out this online request form

Examples of manufacturers	Test	Reactivity	Cross-reactivity	Limit of detection
Roche	Cobas® SARS-CoV-2 (for use on Cobas 6800/8800 Systems)	100% match	None for 43 microorganisms	0.009 TCID50/mL
Thermo Fisher	TaqPath COVID-19 Combo Kit (USA FDA-EUA)	100% match	None for 43 microorganisms	10 GCE/reaction
Qiagen	QIAstat-Dx® Respiratory SARS-CoV-2	No info	None for any clinically relevant pathogens	500 copies/mL
bioMérieux	SARS-COV-2 R-GENE® (manual & automated lab-based)	No info	No info	No info
Abbott	Abbott RealTime SARS-CoV-2 EUA test	100% match	None for 31 microorganisms	100 copies/mL
Hologic	Panther Fusion SARS-CoV-2 assay	100% match	No info	0.01 TCID50/mL

Some of these tests may be compatible with open systems as well

1a: Lab-based RT-PCR testing: COVID-19 test kits have different degrees of compatibility across RT-PCR platforms

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Examples of manufacturers	RT-PCR instrument/system	Companies with compatible tests		
Thermo Fisher	Applied Biosystems 7500/7900	Thermo Fisher, AB Analytica, BGI, CerTest Biotec, Perkin Elmer, Primer Design, Quidel, Life River, SD Biosensor, Ingenetix		
	Applied Biosystems QuantStudio	Thermo Fisher, Genetic Signatures, Ingenetix		
Roche	cobas 6800/8800	Roche		
	LightCycler 480	Thermo Fisher, AB Analytica, CerTest Biotec, Primer Design, Quidel, SD Biosensor, Ingenetix		
Bio-Rad	CFX	Thermo Fisher, AB Analytica, Gene First, Genetic Signatures, CerTest Biotec, Primer Design, Life River, SD Biosensor, Ingenetix		
Agilent	AriaDx/Mx	Thermo Fisher, AB Analytica, CerTest Biotec, Primer Design, Ingenetix		
Sansure	Slan 96P	Thermo Fisher, Gene First, Life River		
Abbott	Abbott m2000rt	Abbott		
Qiagen	Rotor-Gene Q	Qiagen, CerTest Biotec, Life River, Ingenetix		

Specific considerations for US:

Most EUAs (Emergency Use Authorization) given by the FDA apply to a specific combination of a test kit and a platform

While it might be possible to use test kits with a variety of equipment, different combinations may be considered LDT (laboratory developed test) and may require additional validation steps.

These restrictions may or may not apply in other countries

Source: Manufacturers' website or specification sheets filed with the FDA: <u>AB analytica</u>, <u>Thermo Fisher</u>, <u>Roche</u>, <u>Sansure</u>, <u>Qiagen</u>, <u>Perkin-Elmer</u>, <u>Quidel</u>, <u>Primer Design</u>, <u>Gene First</u>, <u>LifeRiver</u>, <u>BGI</u>, <u>Ingenetix</u>, CerTest Biotec, SD Biosensor, Genetic Signatures, Abbott, Bio-Rad, Qiagen, Rotor Gene Q (Qiagen), Agilent, FDA EUAs in diagnostics

1a: RT-PCR / traditional lab-based: Examples of manufacturers for generic components used for COVID-19 testing (1/2)

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Non-exhaustive—for more detailed lists , please contact us by filling out this online request form

Steps	Supplies	Examples of manufacturers (product name)			
Sample collection and transportation	NP/OP¹ swabs	Copan (FLOQSwabs) Puritan Medical Products (HydraFlock) Local companies are starting to product swabs to meet demand, but there coupotential IP challenges			
	Universal/viral transport mediums ²	ns² Copan, BD			
Sample preparation	RNA isolation kits	Qiagen (QIAmp DSP Viral RNA Mini Kit, EZ1 Advanced XL with EZ1 DSP Virus Kit, QIAcube with QIAmp DSP Viral RNA Mini Kit)			
		Roche (MagNA Pure LC with Total Nucleic Acid Kit, MagNA Pure Compact with Nucleic Acid Isolation Kit I, MagNA Pure 96 with DNA and Viral NA Small Volume Kit)			
Reverse transcription, amplification, and readout	RT-PCR reagent kits	Thermo Fisher (TaqPath 1-Step RT-qPCR Master Mix, CG)			

I. NP/OP: nasopharyngeal/oropharyngeal 2. Can be manufactured by laboratories using approved methods

1a: RT-PCR / traditional lab-based: Examples of manufacturers for generic components used for COVID-19 testing (2/2)

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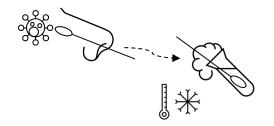
Steps	Supplies	Examples of manufacturers (product name)
Specific lab	RNA extraction	Thermo Fisher Scientific (KingFisher Flex)
equipment		Abbott (Abbott m2000sp)
		Qiagen (QIAcube Connect)
Common lab	Micro-pipettors	Avantor ¹
equipment	Vortex mixer	Thermo Fisher Scientific ¹
	Microplate shaker	
	Incubator	
Common lab	Multi well plates and adhesive film	Avantor ¹
consumables	Nuclease-free water	Thermo Fisher Scientific ¹
	RNase-free microfuge tubes	
	Reagent reservoirs	
	Ethanol, 100%	
	Pipette tips	
	Surface decontaminants	

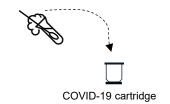
[.] Generic equipment and consumables with code numbers depending on manufacturer

1b: Point of care (POC) RT-PCR testing: The testing process consists of 3 key steps

CURRENT AS OF MAY 15, 2020

Illustration of the process





Typical steps

Sample collection and transportation

Sample is directly pipetted into test cartridge

Cartridge is placed inside POC system, test result is directly obtained in < 1 hr

Description

Upper respiratory tract specimens are collected as nasopharyngeal and/or oropharyngeal swabs, stored in collection tubes with viral transport medium and sealed in biohazardous bags to be safely transported under refrigerated condition for further analysis

In some cases, other sample-collection methods, such as sputum specimens, are also used

Sample is directly pipetted into proprietary test cartridge. Cartridge contains all needed reagents¹

Cartridge is placed inside near POC or true POC testing system: all required steps take place within cartridge

sample preparation and RNA extraction

RNA reverse transcription

cDNA amplification with PCR (requiring thermal cycling) and readout

POC system can run several cartridges at the same time, depending on size of base. Results in <1h

Common performance questions (not exhaustive)

Was the sample collection technique or procedure properly followed to avoid false negatives?

Were the laboratory hygiene bestpractices followed so as to avoid false positives from contamination? (Risk is typically lower than in lab-based tests)

^{1.} Link to YouTube video of 3D animation of a GeneXpert cartridge: https://www.youtube.com/watch?v=j-y3xi1K7JE

1b: POC RT-PCR testing: Typical supplies required for each step

CURRENT AS OF MAY 15, 2020

Used to illustrate supplies shared across steps

Non-exhaustive—for more detailed lists , please contact us by filling out $\underline{\text{this online request form}}$









Typical steps

Sample collection and transportation

One integrated step including sample preparation, RNA extraction, RNA reverse transcription, and cDNA amplification and readout

Equipment (automated)

Integrated lab automation system, combining both nucleic acid purification and RT-PCR, all taking place in one cartridge

Equipment (manual)

Typically, no need for specific laboratory equipment

Key consumables/ materials/reagents Swab kits, or as the following individual components:

Swabs

Viral transport medium

Collection tubes
Biohazardous bag

Cartridge test kit

1b: POC RT-PCR testing: Examples of manufacturers for integrated systems and cartridges addressing COVID-19 testing¹

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Non-exhaustive—for more detailed lists , please contact us by filling out this online request form



All steps completed in one cartridge: RNA extraction + cDNA amplification + detection

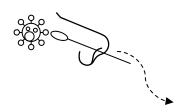
Examples of manufacturers	Equipment	Test	
Cepheid	GeneXpert Omni (True POC)	Xpert® Xpress SARS-CoV-2	
	GeneXpert Infinity 90, Infinity 48, XVI, IV,II (near POC)		
BioFire	BioFire FilmArray EZ Configuration (True POC)	BioFire COVID-19 Test	
	BioFire FilmArray Torch	BioFire Respiratory 2.1 (RP2.1) Panel (in development)	
GenMark	ePlex system	ePlex SARS-CoV-2	
Mesa Biotech	Accula Dock	Accula™ SARS-Cov-2 Test	

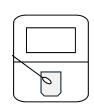
[.] Received EUA (Emergency Use Authorization) by FDA

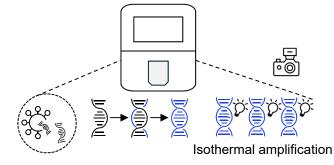
2: POC isothermal amplification testing: Three key steps

CURRENT AS OF MAY 15, 2020

Illustration of the process







Typical steps

Description

Sample collection

Upper respiratory tract specimens are collected as nasopharyngeal and/or oropharyngeal swabs and directly placed in cartridge

Swab is directly placed in cartridge containing lysing solution

Swab is placed directly into proprietary test cartridge. Cartridge contains all needed reagents

Cartridge is placed inside isothermal system containing DNA polymerase and nicking enzymes required for an isothermal amplification of cDNA

Cartridge is placed inside POC system where all steps take place, such as the following:

- sample preparation and RNA extraction
- RNA reverse transcription
- isothermal cDNA amplification using enzyme nicking and readout
- Results in <15min

Common performance questions (not exhaustive)

Was the sample collection technique or procedure properly followed to avoid false negatives?

Were the laboratory hygiene bestpractices followed so as to avoid false positives from contamination? (Risk is typically lower than in labbased tests)

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2: POC Isothermal testing: Supplies required for each step

CURRENT AS OF MAY 15, 2020

Used to illustrate supplies shared across steps

Non-exhaustive—for more detailed lists , please contact us by filling out this online request form









Steps	Sample collection	One integrated step that includes sample preparation, RNA extraction, RNA reverse transcription, and cDNA amplification and readout
Equipment (automated)		Integrated lab automation system, combining both nucleic acid purification and isothermal DNA amplification, all taking place in one cartridge
Equipment (manual)		Typically, no need for specific laboratory equipment

Cartridge test kit

References to specific products, companies, or organizations are solely for information purposes and do not constitute any endorsement or recommendation.

Key consumables / materials / reagents

Swab (included in most kits)

2: POC isothermal testing: Examples of manufacturers for integrated systems and cartridges addressing COVID-19 testing

CURRENT AS OF MAY 15, 2020

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All steps completed in one cartridge: RNA extraction, RNA transcription, and isothermal cDNA amplification

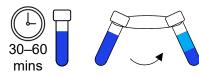
Examples of manufacturers	Equipment	Test	Typical turnaround time
Abbott	Abbott ID NOW	Abbott ID NOW COVID-19 test	5–13 mins
BioTech	(No need for equipment, result can be read by naked eye)	Colorimetric and isothermal detection kit for COVID-19 coronavirus	20 mins
CapitalBio	Rtisochip-W	Respiratory Virus Nucleic Acid Detection Kit	90 mins (for 16 samples against 6 respiratory viruses)
USTAR	EasyNAT	Nucleic Acid Reagent Test Kits for the Novel Coronavirus	30 mins

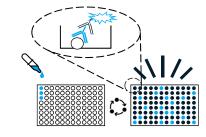
3a: Lab-based labeled immunoassay: Testing process consists of 4 key steps

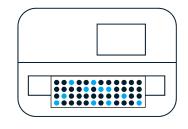
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Illustration of the process









Typical steps

Sample collection

Sample preparation and serum extraction

Antibody/antigen capturing and labeling

Read and determine next steps

Description

Collect patient's whole blood from a peripheral vein and store in serum separator tube (SST)

In some cases, central spinal fluid (CSF) can also be used

For antigen test, other sample types (eg, NP swab sample) can be used

Leave blood to clot by letting it sit for 30–60 minutes and then centrifuge to extract the upper serum

Can freeze at -20 °C if immediate testing is not available; may require cold-chain transport. In most cases sample is analyzed on location (eg, hospital)

Add diluted sample to the COVID-19 antigen-coated plates. Through repetitive steps of adding reagents, incubation and wash, antibody of interest is captured by antigens. The antibodies are then bound to labels to allow for later read out

This step can be done either manually or automated in an integrated system

Measure concentration of the labelantibody complex by using microplate reader, either via colorimetric change (ELISA) or chemiluminescence (CLIA)

Common performance questions (not exhaustive)

Was the sample collection technique or procedure properly followed to avoid false negatives and cross-contamination?

Were the samples handled properly to avoid false positives due to cross-contamination?

3a: Lab-based labeled immunoassays: Typical supplies required for each step

Used to illustrate supplies shared across steps **CURRENT AS OF MAY 15. 2020 Antibody capturing** Read and determine Sample preparation Typical steps Sample collection and serum extraction and labeling next steps Automated immunoassay analyzer **Equipment** (automated) Centrifuge Repeating dispenser Microplate reader **Equipment** (manual) Microplate washing system **Pipettes** Plastic freezing vial with a leak-Immunoassay kit (incl. COVID-Key consumables / Blood collection kit (butterfly needle, blood collection proof screw-cap 19 antigen-coated microplate, materials / assembly with male luer lock, sample diluent, labeled antireagents human antibody, buffer, positive arm bank, alcohol pad) control and negative control) Vacutainer serum separator tubes with self-clotting agent Reagent reservoirs NP/OP swab, collection Washing buffer tubes, Viral Transport Medium Filtered pipette tips

3a: Lab-based labeled immunoassays: Examples of manufacturers for COVID-19 assay kits

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Non-exhaustive—for more detailed lists , please contact us by filling out this online request form

Examples of manufacturers	Product	Antibody of interest	Test method	Sensitivity	Specificity
Abbott	SARS-CoV-2 IgG (for use on ARCHITECT)	IgG	High throughput ELISA	100%	99.6%
Bio-Rad	Platelia SARS-CoV-2 Total Ab assay	Pan-lg	High throughput ELISA	92.2%	99.6%
DiaSorin	DiaSorin LIAISON SARS-CoV-2 S1/S2 IgG	IgG	High throughput ELISA	97.6%	99.3%
Roche	Roche Elecsys Anti-SARS-CoV-2	Pan-Ig	High throughput ELISA	100%	99.8%
Bioscience (Chongqing) Biotech Co., Ltd.	COVID-19 IgG antibody diagnostic kit COVID-19 IgM antibody diagnostic kit	lgG lgM	CLIA CLIA	89.6% 93.7%	99.2% 99.4%
Shenzhen Yhlo Biotech Co. Ltd	iFlash-SARS-CoV-2 IgG iFlash-SARS-CoV-2 IgM EDI™ Novel Coronavirus COVID-19 IgG ELISA Kit	lgG lgM lgG	CLIA CLIA ELISA	96.3% 86.6% 100%	97.4% 98.3% 100%
Epitope Diagnostics, Inc.	EDI™ Novel Coronavirus COVID-19 IgM ELISA Kit	IgM	ELISA	45%	97.7%

3a: Lab-based labeled immunoassays: Examples of manufacturers for other generic components required for COVID-19 assays

CURRENT AS OF MAY 15, 2020

Consumables

Equipment

Non-exhaustive—for more detailed lists , please contact us by filling out this online request form

Steps	Supplies	Examples of manufacturers (product name ¹)
Sample collection	Blood collection kit	BD (Vacutainer)
	Butterfly needle Blood collection assembly with mail luer lock Arm bank	McKesson (Prevent)
		Wego
	Alcohol pad	
	Vacutainer serum separator tubes with self-clotting agent	BD (Vacutainer)
		Greiner Bio-One (Vacuette)
	NP/OP swab, VTM, collection tubes	Copan
		Puritan
Sample preparation	Centrifuge	Thermo Fisher (Sorvall, Heraeus), Beckman Coulter (Allegra), Eppendorf (5000 series), BD (Triac)
	Pipettes	Thermo Fisher, Beckman Coulter
	Filtered pipette tips	Eppendorf, BD
	Plastic freezing vial with a leak-proof screw-cap	Sarstedt Inc, MTCBiotech, Labcon
Antibody capturing and labeling	Automated immunoassay analyzer	Grifols (SQII ELISA Analyzer), HUMAN (Elisys), Hamilton (ELISA Nimbus)
	Repeating dispenser	Thermo Fisher, Hamilton, Dymax
	Microplate washing system	Thermo Fisher, Molecular Devices, Biotek
	Reagent reservoirs	Thermo Fisher, VistaLab, Integra Biosciences
Readout results	Microplate reader	Thermo Fisher, Biotek, BMG Labtech

References to specific products, companies, or organizations are solely for information purposes and do not constitute any endorsement or recommendation. Source: Company websites (eg, Puritan, Copan, BD, McKesson, Thermo Fisher, Beckman Coulter, Grifols, Hamilton, HUMAN, Sarstedt, MTCBiotech, Labcon,

Biotek, BMG Labtech, Integra Biosciences, VistaLab, Molecular Devices, Eppendorf, Wego, Dymax, Greiner Bio-One)

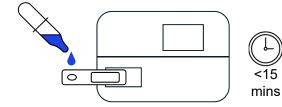
¹ Product / brand names listed for non-generic equipment.

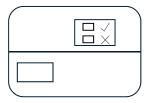
3b: POC immunoassays: Testing process consists of three key steps

CURRENT AS OF MAY 15, 2020

Illustration of the process







Typical steps

Sample collection

Run the assay

Read and determine next steps

Description

Collect patient's blood by pricking fingers (illustrated) or other means

Can also work with serum and plasma

For antigen test, can use NP/OP swab sample

Directly supply the sample collected from patient into the system, insert cartridges and other necessary reagents, and then follow the instrument's instructions

Instrument might need periodic maintenance, including calibration and quality control

Read results from the instrument and determine appropriate next steps based on antigen/antibody presence, which might include a confirmatory molecular assay

Common performance pitfalls (not exhaustive)

Insufficient blood drawn might lead to false negatives

Cross-reactions can produce false positives

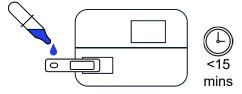
3b: POC immunoassays: Typical supplies required for each step

CURRENT AS OF MAY 15, 2020

Non-exhaustive—for more detailed lists , please contact us by filling out this online request form

Used to illustrate supplies shared across steps







Typical steps

Sample collection

Run the assay

Read and determine next steps

Equipment (automated)

POC immunoassay analyzer

Key consumables / materials / reagents

Lancet

Sterile collection tubes

Skin antiseptic solution

Gauze pads and adhesive bandages

NP/OP swab

COVID-19 test kit (including cartridge, chip, buffer, and other necessary components)

COVID-19 positive and negative controls

3b: POC immunoassays: Examples of manufacturers for POC systems and kits for COVID-19

CURRENT AS OF MAY 15, 2020

Non-exhaustive—for more detailed lists , please contact us by filling out this online request form

Examples of manufacturers	COVID-19 kits	POC systems	Typical turnaround time	Sensitivity	Specificity
Mokobio Biotechnology R&D Center	Mokobio SARS-CoV-2 lgM & lgG Quantum Dot immunoassay	Mokosensor-A300	10 mins	89.5%	99.4%
Boditech Med Inc.	AFIAS COVID-19 Ab (IgG/IgM)	AFIAS-1 AFIAS-6	10 mins	100.0%	96.7%
	Ichroma COVID-19 Ab (IgG/IgM)	Ichroma ii	10 mins	Not available	Not available
BluSense Diagnostics	ViroTrack COVID IgA+IgM/IgG/Total Ig Ab	BluBox	10 mins	Not available	Not available
Quidel	Sofia 2 SARS Antigen Fluorescent Immunoassay (FIA)	Sofia 2 analyzer	15 min	80%	100%

3b: POC immunoassays: Examples of manufacturers for other generic components required for COVID-19 assays

CURRENT AS OF MAY 15, 2020

Non-exhaustive—for more detailed lists , please contact us by filling out this online request form

Steps	Supplies	Examples of manufacturers (pro	duct name)
Sample collection and transportation	Lancet (finger stick)	BD (Microtainer) Terumo (Finetouch)	
•		Smiths Medical (Safe-T-Lance)	
	NP/OP swabs	Copan (FLOQSwabs)	Local companies are
		Puritan Medical Products (HydraFlock)	starting to produce swabs to meet demand, but there
	Universal/viral transport mediums	Copan, BD	could be potential IP challenges

4: Lateral flow assays: Testing process consists of 3 key steps

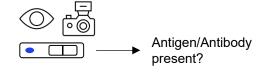
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Illustration of the process









Typical steps

Sample collection

Dilute sample and place on test strip

Read and determine next steps

Description

Collect patient's blood by pricking fingers (illustrated) or other means
Can also work with serum
For antigen test, other sample types (eg, NP swabs) can be used

Immediately after collecting patient's blood, dilute it on the test strip with supplied buffer and wait for 5–15 mins. Analysis time is dependent on nature of sample, eg, viscosity

Read the lines that will appear on the strips, and determine appropriate next steps based on antigen/antibody presence, which might include a confirmatory molecular assay

Common performance pitfalls (not exhaustive)

Inaccurate sample volume may reduce precision

Improper handling might confound the results

4: Lateral flow assays: Typical supplies required for each step

CURRENT AS OF MAY 15, 2020

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Steps	Sample collection and transportation	Dilute sample on test strip	Read and determine next steps	
Equipment (automated)			Scanner / camera with controlled lighting	
Equipment (manual)	Finger-prick system For antigen test, NP/OP swab	Droppers / pipettors	Gradient score cards (for semi-quantitative scoring)	
Key consumables / materials / reagents	Sterile collection tubes Skin antiseptic solution Gauze pads and adhesive bandages	Rapid test kit (test cassettes, buffer, disposable pipettes)		

4: Lateral flow assays: Examples of manufacturers for COVID-19 immunoassays (antibody tests)¹

CURRENT AS OF MAY 15, 2020

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Examples of manufacturers	Typical turnaround time ²	Sensitivity ³	Specificity	
Wondfo	15 mins	86%	100%	
20/20 Bioresponse	15 mins	97%	92%	
SD Biosensor	15 mins	98%+ after 14 days post symptom onset	96%	
BioMedomics/ BD	10 mins	89%	91%	
Cellex	20 mins	94%	96%	
Autobio/ Hardy Diagnostics	20 mins	99%	99%	
RayBiotech	10 mins	90%	98%	

^{1.}Development of antibody in response to infection is host-dependent. Early studies of SARS-COV-2 suggest that majority of patients seroconvert between 7-11 days

Source: FindDx immunoassay test list; FDA EUAs in diagnostics CFDA' specifications of each product from press releases, company websites, or FDA EUAs:

Wondfo, 20/20 Bioresponse, SD Biosensor, BioMedomics, Cellex, Autobio/Hardy Diagnostics, RayBiotech

^{2.}Approximate testing time as specified by manufacturer, exact testing times may vary

^{3.} Sensitivity is highly dependent on when in the disease progression lifecycle the test is performed

4: Lateral flow assays: Examples of manufacturers for generic components that are required for COVID-19 testing

CURRENT AS OF MAY 15, 2020

Non-exhaustive—for more detailed lists , please contact us by filling out this online request form

Steps	Supplies	Examples of manufacturers (product name)
	Blood collection systems	BD (Microtainer)
Sample collection and transportation	(finger-stick)	Terumo (Finetouch)
	Sterile collection tubes	BD (Microtainer)
		Terumo (Capiject)
	NP/OP swabs, collection tubes, VTM	Puritan
		Copan
Sample analysis	Automated readers	Lumos ¹ (Leelu)
		Qiagen¹ (ESEQuant)

References to specific products, companies, or organizations are solely for information purposes and do not constitute any endorsement or recommendation.

1. Off-the-shelf readers that can be customized for COVID-19